

# BOK Financial Corporation reports quarterly earnings of \$141 million, or \$2.22 per share, in the third quarter.

## Third quarter 2025 financial highlights<sup>1</sup>

Net Income	Net income was \$140.9 million, or \$2.22 per diluted share, compared to \$140.0 million, or \$2.19 per diluted share.
Net Interest Income & Margin	Net interest income totaled \$337.6 million, an increase of \$9.5 million. Net interest margin expanded 11 basis points to 2.91% compared to 2.80% in the prior quarter.
Fees & Commissions Revenue	Fees and commissions revenue was \$204.4 million, an increase of \$7.1 million, led by growth in investment banking revenue driven by increased municipal underwriting activity.
Operating Expense	Operating expense increased \$15.3 million to \$369.8 million, primarily due to higher personnel expense, including increased incentive compensation and regular compensation. Non-personnel expense was up \$3.6 million, largely led by higher mortgage banking costs.
Loans	Period end loans were \$24.9 billion, growing by \$573 million, driven by broad-based growth across the loan portfolio. Average outstanding loan balances were \$24.8 billion, a \$650 million increase.
Credit Quality	Nonperforming assets declined to \$74 million, or 0.30% of outstanding loans and repossessed assets, at September 30, 2025, from \$81 million, or 0.33%, at June 30, 2025. Net charge-offs for the third quarter were \$3.6 million, or 0.06% of average loans on an annualized basis.
Deposits	Period end deposits grew by \$254 million to \$38.5 billion and average deposits increased \$345 million to \$38.5 billion. Average interest-bearing deposits increased \$408 million, while average demand deposits decreased by \$64 million. The loan to deposit ratio was 65% at September 30, 2025, compared to 64% at June 30, 2025.
Capital	Tangible common equity ratio was 10.06% compared to 9.63% at June 30, 2025. Tier 1 capital ratio was 13.61%, common equity Tier 1 capital ratio was 13.60%, and total capital ratio was 14.48%. The company repurchased 365,547 shares of common stock at an average price paid of \$111.00 per share in the third quarter of 2025.

<sup>&</sup>lt;sup>1</sup> Comparisons are to prior quarter unless otherwise noted.

▲ \$9.5 million

NET INTEREST INCOME

2 bps
NET CHARGE-OFFS (TTM)

▲ \$573 million LOAN GROWTH

\$122.7 billion

### **CEO Commentary**

Stacy Kymes, President and CEO, stated, "I'm proud of our strong performance this quarter, highlighted by solid loan growth, improving net interest margin, and growth in Wealth assets. Loans grew an additional \$573 million this quarter and nearly \$1.2 billion or 10% annualized over the past two quarters following market volatility driven by first quarter tariff uncertainty. We also achieved meaningful expansion in our net interest margin with a 13 basis point increase during that same timeframe. Our fee-based businesses continued to gain momentum with a quarterly high for Investment Banking revenue and Wealth assets growing to \$122.7 billion, an \$8.7 billion increase in the last 6 months. We are well-positioned to build on this success in the fourth quarter and remain focused on sustaining our positive trajectory while delivering long-term value for our shareholders."

#### **Net Interest Income**

(Dollars in thousands)	5	Sep. 30, 2025	J	lune 30, 2025		Change	% Change
Interest revenue							
Interest-bearing cash and cash equivalents	\$	5,482	\$	5,626	\$	(144)	(2.6)%
Trading securities		72,770		86,488		(13,718)	(15.9)%
Investment securities		6,560		6,762		(202)	(3.0)%
Available-for-sale securities		133,452		131,360		2,092	1.6 %
Fair value option securities		1,441		1,319		122	9.2 %
Restricted equity securities		6,605		7,545		(940)	(12.5)%
Residential mortgage loans held for sale		1,405		1,346		59	4.4 %
Loans		419,303		404,555		14,748	3.6 %
Total interest revenue	\$	647,018	\$	645,001	\$	2,017	0.3 %
Interest expense							
Interest-bearing deposits:							
Transaction	\$	206,400	\$	204,216	\$	2,184	1.1 %
Savings		1,197		1,155		42	3.6 %
Time		34,236		33,072		1,164	3.5 %
Total interest-bearing deposits		241,833		238,443		3,390	1.4 %
Funds purchased and repurchase agreements		7,250		6,820		430	6.3 %
Other borrowings		57,724		67,410		(9,686)	(14.4)%
Subordinated debentures		-		1,588		(1,588)	(100.0)%
Total interest expense	\$	306,807	\$	314,261	\$	(7,454)	(2.4)%
Tax-equivalent net interest income		340,211		330,740		9,471	2.9 %
Less: Tax-equivalent adjustment		2,565		2,574		(9)	(0.3)%
Net interest income	\$	337,646	\$	328,166	\$	9,480	2.9 %
Net interest margin		2.91 %	6	2.80 %	6	0.11 %	N/A
Average earning assets	\$	46,429,240	\$	46,984,071	\$	(554,831)	(1.2)%
Average trading securities		5,603,200		6,876,788		(1,273,588)	(18.5)%
Average investment securities		1,861,565		1,918,969		(57,404)	(3.0)%
Average available-for-sale securities		13,386,515		13,218,569		167,946	1.3 %
Fair value option securities		105,651		88,323		17,328	19.6 %
Restricted equity securities		337,055		390,191		(53,136)	(13.6)%
Average loans balance		24,826,139		24,176,549		649,590	2.7 %
Average interest-bearing deposits		30,586,399		30,178,178		408,221	1.4 %
Funds purchased and repurchase agreements		873,800		782,039		91,761	11.7 %
Other borrowings		5,048,301		6,019,948		(971,647)	(16.1)%

Net interest income was \$337.6 million for the third quarter of 2025, an increase of \$9.5 million over the prior quarter. Net interest margin expanded to 2.91% from 2.80%. For the third quarter of 2025, our core net interest margin excluding trading activities, a non-GAAP measure, increased 4 basis points to 3.16% compared to 3.12% in the prior quarter.

Average earning assets decreased \$555 million. Average trading securities decreased \$1.3 billion, average investment securities decreased \$57 million, and average restricted equity securities decreased \$53 million. Average loan balances increased \$650 million, primarily due to growth in portfolio balances for commercial real estate loans and loans to individuals. Average available-for-sale securities grew \$168 million. Average interest-bearing deposits increased \$408 million, primarily from growth in interest-bearing transaction accounts and time deposits. Average funds purchased and repurchase agreements increased \$92 million, while average other borrowings decreased \$972 million.

The yield on average earning assets was 5.53%, a 6 basis point increase over the prior quarter. The yield on the available-for-sale securities portfolio increased 4 basis points to 3.93% and the yield on trading securities was up 20 basis points to 5.25%. The loan portfolio yield decreased 1 basis point to 6.70%. The yield on restricted equity securities expanded 11 basis points to 7.84%.

Funding costs were 3.33%, down 7 basis points. The cost of interest-bearing deposits decreased 3 basis points to 3.14%. The cost of funds purchased and repurchase agreements decreased 21 basis points to 3.29%, while the cost of other borrowings increased 5 basis points to 4.54%. The cost of subordinated debentures was down 638 basis points as all outstanding subordinated debentures were called during the second quarter. The benefit to net interest margin from assets funded by non-interest liabilities was 71 basis points, a decrease of 2 basis points.

### Other Operating Revenue

(Dollars in thousands)	Se	p. 30, 2025	June 30, 2025		Change	% Change
Brokerage and trading revenue	\$	43,239	\$ 38,12	25 \$	5,114	13.4 %
Transaction card revenue		29,463	29,50	51	(98)	(0.3)%
Fiduciary and asset management revenue		63,878	63,90	54	(86)	(0.1)%
Deposit service charges and fees		31,896	31,3	9	577	1.8 %
Mortgage banking revenue		19,764	18,99	3	771	4.1 %
Other revenue		16,190	15,30	8	822	5.3 %
Total fees and commissions		204,430	197,33	30	7,100	3.6 %
Other gains, net		8,264	8,14	10	124	N/A
Gain (loss) on derivatives, net		(453)	5,53	35	(5,988)	N/A
Gain on fair value option securities, net		630	1,1	2	(482)	N/A
Change in fair value of mortgage servicing rights		(2,375)	(5,0	9)	2,644	N/A
Gain on available for sale securities, net		213		_	213	N/A
Total other operating revenue	\$	210,709	\$ 207,09	8 \$	3,611	1.7 %

Fees and commissions revenue totaled \$204.4 million for the third quarter of 2025, growing \$7.1 million over the prior quarter.

Brokerage and trading revenue increased \$5.1 million to \$43.2 million. Investment banking revenue grew \$5.0 million driven by increased municipal underwriting activity. Trading fees and commissions revenue increased \$1.1 million, largely driven by higher municipal bond trading, partially offset by a decrease in U.S. agency residential mortgage-backed securities trading volumes. Customer hedging revenue decreased \$1.8 million, primarily related to lower energy derivative volumes.

Fiduciary and asset management revenue was largely unchanged from the prior quarter. The current quarter benefited from increased trust fees driven by higher market valuations and continued growth in client relationships, while the prior quarter was impacted by seasonal tax preparation fees.

#### **Operating Expenses**

(Dollars in thousands)	Sep	o. 30, 2025	June 30, 2025	Change	% Change
Personnel	\$	226,347	\$ 214,711	\$ 11,636	5.4 %
Business promotion		9,960	9,139	821	9.0 %
Professional fees and services		15,137	15,402	(265)	(1.7)%
Net occupancy and equipment		33,040	32,657	383	1.2 %
FDIC and other insurance		7,302	6,439	863	13.4 %
FDIC special assessment		(1,209)	(523)	(686)	N/A
Data processing and communications		50,062	49,597	465	0.9 %
Printing, postage, and supplies		4,036	4,067	(31)	(0.8)%
Amortization of intangible assets		2,656	2,656	_	- %
Mortgage banking costs		10,668	6,711	3,957	59.0%
Other expense		11,771	13,647	(1,876)	(13.7)%
Total operating expense	\$	369,770	\$ 354,503	\$ 15,267	4.3 %

Total operating expense was \$369.8 million for the third quarter of 2025, an increase of \$15.3 million compared to the prior quarter.

Personnel expense was \$226.3 million, an increase of \$11.6 million. Cash-based incentive compensation increased \$5.4 million driven by stronger underwriting and loan origination activity. Regular compensation costs grew \$3.1 million, largely reflecting transitional personnel expenses associated with aligning our talent base to future growth objectives. Deferred compensation expense was \$5.8 million, an increase of \$2.5 million over the prior quarter; however, this was largely offset by an increase in the value of related investments included in Other gains (losses), net.

Non-personnel expense was \$143.4 million, an increase of \$3.6 million. Mortgage banking costs increased \$4.0 million. Expenses in the prior quarter were below typical seasonal levels, primarily due to lower mortgage servicing related costs. Other expense decreased by \$1.9 million due to lower operational losses.

#### Loans

(Dollars in thousands)	Se	ep. 30, 2025	June 30, 2025	2025 Change		% Change	
Commercial:							
Healthcare	\$	3,878,543	\$ 3,808,936	\$	69,607	1.8%	
Services		3,710,643	3,658,807		51,836	1.4%	
Energy		2,681,512	2,734,713		(53,201)	(1.9)%	
General business		4,242,242	4,181,726		60,516	1.4%	
Total commercial		14,512,940	14,384,182		128,758	0.9%	
Commercial Real Estate:							
Multifamily		2,500,323	2,473,365		26,958	1.1%	
Industrial		1,396,795	1,304,211		92,584	7.1%	
Office		811,601	690,086		121,515	17.6%	
Retail		593,835	592,043		1,792	0.3%	
Residential construction and land development		122,033	105,701		16,332	15.5%	
Other real estate loans		328,020	356,035		(28,015)	(7.9)%	
Total commercial real estate		5,752,607	5,521,441		231,166	4.2%	
Loans to individuals:							
Residential mortgage		2,676,366	2,610,681		65,685	2.5%	
Residential mortgages guaranteed by U.S. government agencies		151,642	148,453		3,189	2.1%	
Personal		1,771,639	1,627,454		144,185	8.9%	
Total loans to individuals		4,599,647	4,386,588		213,059	4.9%	
Total loans	\$	24,865,194	\$ 24,292,211	\$	572,983	2.4%	

Outstanding loans were \$24.9 billion at September 30, 2025, an increase of \$573 million over June 30, 2025, driven by broad-based growth across the loan portfolio. Unfunded loan commitments grew by \$530 million over the second quarter of 2025.

Outstanding commercial loan balances, which includes healthcare, services, energy, and general business loans, increased \$129 million over the prior quarter.

Healthcare sector loan balances increased \$70 million and totaled \$3.9 billion, or 16% of total loans. Our healthcare sector loans primarily consist of \$3.1 billion of senior housing and care facilities, including independent living, assisted living, and skilled nursing. Generally, we loan to borrowers with a portfolio of multiple facilities, which serves to help diversify risks specific to a single facility.

General business loans increased \$61 million to \$4.2 billion, or 17% of total loans. General business loans include \$2.7 billion of wholesale/retail loans and \$1.5 billion of loans from other commercial industries.

Services sector loan balances were up \$52 million over the prior quarter to \$3.7 billion, or 15% of total loans. Services loans consist of a large number of loans to a variety of businesses, including Native American tribal and state and local municipal government entities, Native American tribal casino operations, foundations and not-for-profit organizations, educational services, and specialty trade contractors.

Energy loan balances decreased \$53 million to \$2.7 billion, or 11% of total loans. Consolidation in the energy industry led to elevated payoff activity in recent quarters, but this payoff activity is abating and balances are stabilizing. The majority of this portfolio is first lien, senior secured, reserve-based lending to oil and gas producers, which we believe is the lowest risk form of energy lending. Approximately 71% of committed production loans are secured by properties primarily producing oil. The remaining 29% are secured by properties primarily producing natural gas. Unfunded energy loan commitments were \$4.4 billion at September 30, 2025, an \$89 million decrease compared to June 30, 2025.

Commercial real estate loan balances increased \$231 million to \$5.8 billion, representing 23% of total loans. Loans secured by office facilities increased \$122 million to \$812 million, loans secured by industrial facilities increased \$93 million to \$1.4 billion, and loans secured by multifamily properties increased \$27 million to \$2.5 billion. The increases in these portfolios were partially offset by a \$28 million decrease in other real estate loans. Unfunded commercial real estate loan commitments were \$2.1 billion at September 30, 2025, an \$84 million increase compared to June 30, 2025. We take a disciplined approach to managing our concentration of commercial real estate loan commitments as a percentage of capital.

Loans to individuals increased \$213 million to \$4.6 billion and represent 18% of total loans. Personal loans increased \$144 million and residential mortgage loans increased \$69 million. Personal loans consist primarily of loans to Wealth Management clients secured by the cash surrender value of insurance policies and marketable securities. Personal loans also include direct loans secured by and for the purchase of automobiles, recreational and marine equipment, as well as unsecured loans.

#### **Period End & Average Deposits**

(Dollars in thousands)	S	Sep. 30, 2025	June 30, 2025	Change		% Change
Period end deposits						
Demand	\$	7,907,176	\$ 7,998,761	\$	(91,585)	(1.1)%
Interest-bearing transaction		25,983,228	25,843,923		139,305	0.5 %
Savings		846,736	853,757		(7,021)	(0.8)%
Time		3,762,878	3,549,668		213,210	6.0 %
Total deposits	\$	38,500,018	\$ 38,246,109	\$	253,909	0.7 %
Average deposits						
Demand	\$	7,894,847	\$ 7,958,538	\$	(63,691)	(0.8)%
Interest-bearing transaction		26,076,475	25,859,336		217,139	0.8 %
Savings		867,939	853,062		14,877	1.7 %
Time		3,641,985	3,465,780		176,205	5.1 %
Total average deposits	\$	38,481,246	\$ 38,136,716	\$	344,530	0.9 %

Our funding sources, which primarily include deposits and wholesale borrowings, provide adequate liquidity to meet our needs. The loan to deposit ratio was 65% at September 30, 2025, compared to 64% at June 30, 2025, providing significant on-balance sheet liquidity to meet future loan demand and contractual obligations.

Period end deposits totaled \$38.5 billion at September 30, 2025, a \$254 million increase. Time deposits increased \$213 million and interest-bearing transaction accounts increased \$139 million. Demand deposits decreased \$92 million.

Average deposits were \$38.5 billion at September 30, 2025, a \$345 million increase. Average interest-bearing transaction accounts increased \$217 million and average time deposits increased \$176 million, while average demand deposit balances decreased \$64 million.

Average Commercial Banking deposits increased \$737 million to \$18.2 billion, or 47% of total deposits. Our commercial deposit portfolio is highly diversified across industries and customers. The highest concentration by industry within our commercial deposit portfolio is with our energy customers representing 9% of our total deposits. Average Consumer Banking deposits increased \$64 million to \$8.3 billion, or 22% of total deposits. Average Wealth Management deposits decreased by \$52 million to \$10.7 billion, or 28% of total deposits.

### Capital

	Minimum Capital Requirement	Capital Conservation Buffer	Minimum Capital Requirement Including Capital Conservation Buffer	Sep. 30, 2025	June 30, 20	025
Common equity Tier 1	4.50 %	2.50 %	7.00 %	13.60 %	13.59	9 %
Tier 1 capital	6.00 %	2.50 %	8.50 %	13.61 %	13.60	0 %
Total capital	8.00 %	2.50 %	10.50 %	14.48 %	14.48	8 %
Tier 1 leverage	4.00 %	N/A	4.00 %	10.19 %	9.88	8 %
Tangible common equity ratio <sup>1</sup>				10.06 %	9.63	3 %
Common stock repurchased (shares)				365,547	663,298	8
Average price per share repurchased				\$ 111.00	\$ 93.99	9

<sup>&</sup>lt;sup>1</sup> See Explanation and Reconciliation of Non-GAAP Measures following.

The company's common equity Tier 1 capital ratio was 13.60% at September 30, 2025. In addition, the company's Tier 1 capital ratio was 13.61%, total capital ratio was 14.48%, and leverage ratio was 10.19% at September 30, 2025. At June 30, 2025, the company's common equity Tier 1 capital ratio was 13.59%, Tier 1 capital ratio was 13.60%, total capital ratio was 14.48%, and leverage ratio was 9.88%.

The company's tangible common equity ratio, a non-GAAP measure, was 10.06% at September 30, 2025, and 9.63% at June 30, 2025. The tangible common equity ratio is primarily based on total shareholders' equity, which includes unrealized gains and losses on available-for-sale securities.

The company repurchased 365,547 shares of common stock at an average price paid of \$111.00 per share in the third quarter of 2025. We view buybacks opportunistically, but within the context of maintaining our strong capital position.

### **Credit Quality**

Nonperforming assets totaled \$74 million, or 0.30% of outstanding loans and repossessed assets, at September 30, 2025, compared to \$81 million, or 0.33%, at June 30, 2025. Excluding loans guaranteed by U.S. government agencies, nonperforming assets totaled \$67 million, or 0.27% of outstanding loans and repossessed assets, at September 30, 2025, compared to \$74 million, or 0.31%, at June 30, 2025.

Nonaccruing loans decreased \$6.9 million compared to June 30, 2025. New nonaccruing loans identified in the third quarter totaled \$6.2 million, offset by \$5.9 million in payments received, \$4.3 million in charge-offs, and \$2.4 million in loans that returned to accrual status. Nonaccruing healthcare loans decreased \$4.2 million and nonaccruing services loans decreased \$3.7 million.

Net charge-offs were \$3.6 million, or 0.06% of average loans on an annualized basis, in the third quarter. At September 30, 2025, net charge-offs for the trailing twelve months were \$5.8 million, or 0.02% of average loans. Net charge-offs were \$561 thousand, or 0.01% of average loans on an annualized basis, in the second quarter of 2025. At June 30, 2025, net charge-offs for the trailing twelve months were \$2.1 million, or 0.01% of average loans.

The provision for expected credit losses of \$2.0 million in the third quarter of 2025 reflects the impact of loan growth during the quarter, partially offset by a slight improvement in economic forecast scenario assumptions.

At September 30, 2025, the combined allowance for loan losses and accrual for off-balance sheet credit risk from unfunded loan commitments was \$328 million, or 1.32% of outstanding loans and 505% of nonaccruing loans, excluding residential mortgage loans guaranteed by U.S. government agencies. At June 30, 2025, the combined allowance for loan losses and accrual for off-balance sheet credit risk from unfunded loan commitments was \$330 million, or 1.36% of outstanding loans and 456% of nonaccruing loans.

#### **Securities & Derivatives**

The fair value of the available-for-sale securities portfolio totaled \$13.5 billion at September 30, 2025, a \$133 million increase over June 30, 2025. At September 30, 2025, the available-for-sale securities portfolio consisted primarily of \$9.4 billion of residential mortgage-backed securities fully backed by U.S. government agencies and \$3.1 billion of commercial mortgage-backed securities fully backed by U.S. government agencies. At September 30, 2025, the available-for-sale securities portfolio had a net unrealized loss of \$204 million, compared to \$277 million at June 30, 2025.

We hold an inventory of trading securities in support of sales to a variety of customers. At September 30, 2025, the trading securities portfolio totaled \$4.3 billion, compared to \$5.6 billion at June 30, 2025.

The company also maintains a portfolio of residential mortgage-backed securities issued by U.S. government agencies and interest rate derivative contracts as an economic hedge of the changes in the fair value of our mortgage servicing rights. This portfolio of fair value option securities decreased \$3.0 million to \$105 million at September 30, 2025.

Derivative contracts are carried at fair value. At September 30, 2025, the net fair values of derivative contracts, before consideration of cash margin, reported as assets under our customer derivative programs totaled \$317 million, compared to \$326 million at June 30, 2025. The aggregate net fair value of derivative contracts, before consideration of cash margin, held under these programs reported as liabilities totaled \$294 million at September 30, 2025, and \$297 million at June 30, 2025.

The net cost of the changes in the fair value of mortgage servicing rights and related economic hedges was \$2.1 million during the third quarter of 2025, including a \$2.4 million decrease in the fair value of mortgage servicing rights, a \$122 thousand increase in the fair value of securities and derivative contracts held as an economic hedge, and \$169 thousand of related net interest income.

### Third Quarter 2025 Segment Highlights

		Commerci	cial Banking			Consume	anking	Wealth Management				
(In thousands)	\$	Sep. 30, 2025	,	June 30, 2025		Sep. 30, 2025		June 30, 2025	Se	ep. 30, 2025	Ju	ne 30, 2025
Net interest income and fee revenue	\$	236,734	\$	234,226	\$	96,522	\$	94,903	\$	155,142	\$	148,494
Net loans charged-off (recovered)		2,609		29		1,413		1,018		(3)		(7)
Personnel expense		51,638		49,774		25,681		25,527		73,032		66,309
Non-personnel expense		29,601		29,931		38,361		29,949		29,939		26,972
Net income before taxes		139,817		141,364		14,490		24,746		36,606		40,749
Average loans	\$20	0,280,147	\$ 1	19,894,391	\$	2,432,968	\$	2,304,939	\$	2,353,961	\$	2,275,378
Average deposits	18	8,161,258	•	17,424,707		8,330,481		8,266,824		10,731,569		10,783,245
Assets under management or administration									\$1	122,673,531	\$	117,870,970

Commercial Banking contributed \$139.8 million to net income before taxes in the third quarter of 2025, a decrease of \$1.5 million compared to the second quarter of 2025. Combined net interest income and fee revenue increased \$2.5 million over the prior quarter. Net interest income grew \$3.4 million led by higher loan balances during the quarter, which was partially offset by a decrease in loan syndication fees. Net loans charged off increased \$2.6 million in the third quarter of 2025. Other operating expenses increased \$1.5 million, primarily due to higher incentive compensation costs driven by increased loan origination activity during the quarter. Other gains (losses), net, declined \$1.8 million related to lower gains on merchant banking activities. Corporate expense allocations decreased \$1.9 million. Average loans increased \$386 million, or 2% to \$20.3 billion. Average deposits grew \$737 million, or 4%, to \$18.2 billion.

Consumer Banking contributed \$14.5 million to net income before taxes in the third quarter of 2025, compared to \$24.7 million in the prior quarter. Combined net interest income and fee revenue totaled \$96.5 million, up \$1.6 million, primarily due to increased mortgage banking revenue driven by growth in mortgage production volumes. The net cost of the change in the fair value of mortgage servicing rights and the related economic hedges was \$2.1 million, compared to a benefit of \$1.6 million in the prior quarter. Other operating expenses increased \$8.6 million. Mortgage banking costs increased \$4.0 million as the prior quarter's expenses were below typical seasonal levels, primarily due to lower mortgage servicing related costs. Other expense increased \$2.2 million related to operational losses and business promotion expense increased \$1.9 million due to increased advertising costs. Average loans increased \$128 million, or 6%, to \$2.4 billion. Average deposits were consistent with prior quarter at \$8.3 billion.

Wealth Management contributed \$36.6 million to net income before taxes in the third quarter of 2025, a decrease of \$4.1 million compared to the second quarter of 2025. Combined net interest income and fee revenue increased \$6.6 million, primarily due to growth in investment banking revenue driven by the timing and volume of municipal underwriting transactions. Other operating expenses increased \$9.7 million. Incentive compensation expense increased \$5.7 million, reflecting stronger underwriting activity. Professional fees and services expense grew \$1.1 million, largely related to ongoing projects. Average loans increased \$79 million, or 3%, to \$2.4 billion. Average deposits were largely unchanged at \$10.7 billion. Assets under management or administration were \$122.7 billion, an increase of \$4.8 billion, or 4%.

#### Conference Call & Webcast

The company will hold a conference call at noon Central time on Tuesday, October 21, 2025, to discuss the financial results with investors. The live audio webcast and presentation slides will be available on the company's website at bokf.com. The conference call can also be accessed by dialing 1-800-715-9871 toll free, or 1-646-307-1963, conference ID: 6617678. A webcast replay will also be available shortly after the conclusion of the live call at bokf.com or by dialing 1-800-770-2030 and referencing replay PIN: 6617678.

#### **About BOK Financial Corporation**

BOK Financial Corporation is a \$50 billion regional financial services company headquartered in Tulsa, Oklahoma with \$123 billion in assets under management or administration. The company's stock is publicly traded on NASDAQ under the Global Select market listings (BOKF). BOK Financial Corporation's holdings include BOKF, NA; BOK Financial Securities, Inc.; and BOK Financial Private Wealth, Inc. BOKF, NA's holdings include TransFund and Cavanal Hill Investment Management, Inc. BOKF, NA operates banking divisions across eight states as: Bank of Albuquerque; Bank of Oklahoma; Bank of Texas; and BOK Financial in Arizona, Arkansas, Colorado, Kansas and Missouri; as well as having limited purpose offices in Nebraska, Wisconsin, Connecticut, and Tennessee. Through its subsidiaries, BOK Financial Corporation provides commercial and consumer banking, brokerage trading, investment and trust services, mortgage origination and servicing, and an electronic funds transfer network. For more information, visit www.bokf.com.

The company will continue to evaluate critical assumptions and estimates, such as the appropriateness of the allowance for credit losses and asset impairment as of September 30, 2025 through the date its financial statements are filed with the Securities and Exchange Commission and will adjust amounts reported if necessary.

This news release contains forward-looking statements that are based on management's beliefs, assumptions, current expectations, estimates and projections about BOK Financial Corporation, the financial services industry and the economy generally. Words such as "anticipates," "believes," "estimates," "forecasts," "plans," "outlook," "projects," "will," "intends," variations of such words and similar expressions are intended to identify such forward-looking statements. Management judgments relating to and discussion of the provision and allowance for credit losses, allowance for uncertain tax positions, accruals for loss contingencies and valuation of mortgage servicing rights involve judgments as to expected events and are inherently forward-looking statements. Assessments that acquisitions and growth endeavors will be profitable are necessary statements of belief as to the outcome of future events based in part on information provided by others which BOK Financial has not independently verified. These various forward-looking statements are not guarantees of future performance and involve certain risks, uncertainties, and assumptions which are difficult to predict with regard to timing, extent, likelihood and degree of occurrence. Therefore, actual results and outcomes may materially differ from what is expected, implied or forecasted in such forward-looking statements. Internal and external factors that might cause such a difference include, but are not limited to changes in government, changes in governmental economic policy, including tariffs, changes in commodity prices, interest rates and interest rate relationships, inflation, demand for products and services, the degree of competition by traditional and nontraditional competitors, changes in banking regulations, tax laws, prices, levies and assessments, the impact of technological advances, and trends in customer behavior as well as their ability to repay loans. BOK Financial Corporation and its affiliates undertake no obligation to update, amend or clari

# BALANCE SHEETS – UNAUDITED BOK FINANCIAL CORPORATION

(In thousands)	c,	n 20 2025	1	upo 20, 2025
(In thousands)	36	ep. 30, 2025	J	une 30, 2025
Assets	<b>A</b>	000 701	٨	1.074.100
Cash and due from banks	\$	880,721	\$	1,074,130
Interest-bearing cash and cash equivalents		545,322		284,933
Trading securities		4,255,732		5,559,417
Investment securities, net of allowance		1,837,647		1,897,178
Available-for-sale securities		13,481,030		13,347,821
Fair value option securities		104,688		107,702
Restricted equity securities		248,605		294,359
Residential mortgage loans held for sale		100,060		101,437
Loans:				
Commercial		14,512,940		14,384,182
Commercial real estate		5,752,607		5,521,441
Loans to individuals		4,599,647		4,386,588
Total loans		24,865,194		24,292,211
Allowance for loan losses		(277,692)		(277,049)
Loans, net of allowance		24,587,502		24,015,162
Premises and equipment, net		636,256		637,211
Receivables		288,140		299,327
Goodwill		1,044,749		1,044,749
Intangible assets, net		37,376		40,000
Mortgage servicing rights		326,399		334,644
Real estate and other repossessed assets, net		1,751		1,729
Derivative contracts, net		299,215		362,908
Cash surrender value of bank-owned life insurance		419,103		416,566
Receivable on unsettled securities sales		64,515		76,989
Other assets		1,034,576		1,101,815
Total assets	\$	50,193,387	\$	50,998,077
Liabilities				
Deposits:				
Demand	\$	7,907,176	\$	7,998,761
Interest-bearing transaction	•	25,983,228	Ų	25,843,923
Savings		846,736		853,757
Time		3,762,878		3,549,668
Total deposits		38,500,018		38,246,109
Funds purchased and repurchase agreements		970,950		682,051
Other borrowings		3,239,507		4,140,130
Accrued interest, taxes, and expense		312,283		302,515
Due on unsettled securities purchases		321,729		964,580
Derivative contracts, net		306,796		285,417
Other liabilities		517,179		483,919
Total liabilities		44,168,462		45,104,721
Shareholders' equity		6.040.100		( 170 000
Capital, surplus and retained earnings		6,249,199		6,179,898
Accumulated other comprehensive loss		(226,664)		(289,010)
Total shareholders' equity		6,022,535		5,890,888
Non-controlling interests		2,390		2,468
Total equity		6,024,925		5,893,356
Total liabilities and equity	\$	50,193,387	\$	50,998,077

# AVERAGE BALANCE SHEETS – UNAUDITED BOK FINANCIAL CORPORATION

(In thousands)	S	ep. 30, 2025	Jι	ıne 30, 2025	Ν	1ar. 31, 2025	D	ec. 31, 2024	S	ep. 30, 2024
Assets										
Interest-bearing cash and cash equivalents	\$	495,091	\$	506,330	\$	564,014	\$	546,955	\$	531,811
Trading securities		5,603,200		6,876,788		5,881,997		5,636,949		5,802,448
Investment securities, net of allowance		1,861,565		1,918,969		1,980,005		2,037,072		2,094,408
Available-for-sale securities		13,386,515		13,218,569		12,962,830		12,969,630		12,939,422
Fair value option securities		105,651		88,323		17,603		18,384		19,095
Restricted equity securities		337,055		390,191		348,266		338,236		410,800
Residential mortgage loans held for sale		91,422		86,543		63,365		87,353		95,742
Loans:										
Commercial		14,490,145		14,315,695		14,633,090		14,973,929		15,076,308
Commercial real estate		5,743,572		5,495,152		5,245,867		5,039,535		5,257,842
Loans to individuals		4,592,422		4,365,702		4,189,270		4,011,080		3,970,734
Total loans		24,826,139		24,176,549		24,068,227		24,024,544		24,304,884
Allowance for loan losses		(277,398)		(278,191)		(279,983)		(283,685)		(287,227)
Loans, net of allowance		24,548,741		23,898,358		23,788,244		23,740,859		24,017,657
Total earning assets		46,429,240		46,984,071		45,606,324		45,375,438		45,911,383
Cash and due from banks		960,602		915,487		995,598		910,894		884,053
Derivative contracts, net		317,732		374,125		328,478		360,352		294,276
Cash surrender value of bank-owned life insurance		417,261		419,602		417,797		414,760		412,945
Receivable on unsettled securities sales		162,035		228,563		184,960		284,793		216,158
Other assets		3,405,206		3,365,104		3,453,746		3,268,949		3,438,220
Total assets	\$	51,692,076	\$	52,286,952	\$	50,986,903	\$	50,615,186	\$	51,157,035
Liabilities										
Deposits:										
Demand	\$	7,894,847	\$	7,958,538	\$	8,156,069	\$	8,378,558	\$	8,273,656
Interest-bearing transaction	•	26,076,475	•	25,859,336	•	25,859,733	•	24,992,464	·	23,986,697
Savings		867,939		853,062		844,875		818,210		820,980
Time		3,641,985		3,465,780		3,498,401		3,629,882		3,678,964
Total deposits		38,481,246		38,136,716		38,359,078		37,819,114		36,760,297
Funds purchased and repurchase agreements		873,800		782,039		935,716		1,076,400		1,016,688
Other borrowings		5,048,301		6,019,948		4,626,402		4,489,870		6,366,046
Subordinated debentures		_		99,846		131,188		131,185		131,155
Derivative contracts, net		332,893		359,616		237,035		417,026		466,271
Due on unsettled securities purchases		329,361		503,490		425,050		472,334		348,585
Other liabilities		663,323		591,496		611,762		630,957		618,187
Total liabilities		45,728,924		46,493,151		45,326,231		45,036,886		45,707,229
Total equity		5,963,152		5,793,801		5,660,672		5,578,300		5,449,806
Total liabilities and equity	\$	51,692,076	\$	52,286,952	\$	50,986,903	\$	50,615,186	\$	51,157,035

# STATEMENTS OF EARNINGS – UNAUDITED BOK FINANCIAL CORPORATION

		Three Mo				Nine Months Ended September 30,					
		Septen	nber				nber				
(In thousands, except share and per share data)	_	2025	٨	2024	٨	2025	٨	2024			
Interest revenue	\$	644,453	\$	680,310	\$	1,905,450	\$	1,997,339			
Interest expense		306,807		372,191		923,387		1,099,627			
Net interest income		337,646		308,119		982,063		897,712			
Provision for credit losses		2,000		2,000		2,000		18,000			
Net interest income after provision for credit losses		335,646		306,119		980,063		879,712			
Other operating revenue:		40.000		F0.001		110 100		160 507			
Brokerage and trading revenue		43,239		50,391		112,432		162,587			
Transaction card revenue		29,463		28,495		86,116		81,234			
Fiduciary and asset management revenue		63,878		57,384		188,814		170,265			
Deposit service charges and fees		31,896		30,450		93,490		88,707			
Mortgage banking revenue		19,764		18,372		58,572		55,967			
Other revenue		16,190		17,402		46,452		44,325			
Total fees and commissions		204,430		202,494		585,876		603,085			
Other gains, net		8,264		13,087		15,679		74,731			
Gain (loss) on derivatives, net		(453)		8,991		14,647		(733)			
Gain on fair value option securities, net		630		764		2,067		365			
Change in fair value of mortgage servicing rights		(2,375)		(16,453)		(14,634)		(2,023)			
Gain (loss) on available-for-sale securities, net		213		(691)		213		(45,828)			
Total other operating revenue		210,709		208,192		603,848		629,597			
Other operating expense:											
Personnel		226,347		206,821		655,243		600,564			
Business promotion		9,960		7,681		27,917		23,909			
Charitable contributions to BOKF Foundation		-		_		_		13,610			
Professional fees and services		15,137		13,405		43,808		38,746			
Net occupancy and equipment		33,040		32,077		98,689		92,615			
FDIC and other insurance		7,302		8,186		20,328		24,243			
FDIC special assessment		(1,209)		(1,437)		(1,209)		6,207			
Data processing and communications		50,062		47,554		147,237		139,249			
Printing, postage, and supplies		4,036		3,594		11,742		11,380			
Amortization of intangible assets		2,656		2,856		7,964		8,757			
Mortgage banking costs		10,668		9,059		25,068		23,946			
Other expense		11,771		11,229		35,015		34,873			
Total other operating expense		369,770		341,025		1,071,802		1,018,099			
Net income before taxes		176 E0E		172 206		E12 100		401 210			
Federal and state income taxes		176,585		173,286		512,109		491,210			
rederal and state income taxes		35,714		33,313		111,397		103,811			
Net income		140,871		139,973		400,712		387,399			
Net income (loss) attributable to non-controlling		(23)		(26)		23		(16)			
interests		(23)		(20)		23		(10)			
Net income attributable to BOK Financial Corporation	\$	140,894	Ċ	139,999	ċ	400,689	\$	387,415			
shareholders	<u> </u>	140,694	٠ -	139,999	<u>ې</u>	400,009	٠ -	307,413			
Average shares outstanding:											
Basic		62,840,270		63,489,581		63,196,043		63,830,188			
Diluted		62,840,270		63,489,581		63,196,043		63,830,188			
Net income per share:											
Basic	\$	2.22	\$	2.18	\$	6.27	\$	6.01			
Diluted	\$	2.22	\$	2.18	\$	6.27	\$	6.01			

# QUARTERLY EARNINGS TREND – UNAUDITED BOK FINANCIAL CORPORATION

(In thousands, except ratio, share, and per share data)	Se	ep. 30, 2025	Jι	ıne 30, 2025	М	lar. 31, 2025	De	ec. 31, 2024	Se	ep. 30, 2024
Interest revenue	\$	644,453	\$	642,427	\$	618,570	\$	639,125	\$	680,310
Interest expense		306,807		314,261		302,319		326,079		372,191
Net interest income		337,646		328,166		316,251		313,046		308,119
Provision for credit losses		2,000		_		_		_		2,000
Net interest income after provision for credit		225 646		220 166		216 251		313,046		206 110
losses		335,646		328,166		316,251		313,040		306,119
Other operating revenue:										
Brokerage and trading revenue		43,239		38,125		31,068		55,505		50,391
Transaction card revenue		29,463		29,561		27,092		27,631		28,495
Fiduciary and asset management revenue		63,878		63,964		60,972		60,595		57,384
Deposit service charges and fees		31,896		31,319		30,275		30,038		30,450
Mortgage banking revenue		19,764		18,993		19,815		18,140		18,372
Other revenue		16,190		15,368		14,894		15,029		17,402
Total fees and commissions		204,430		197,330		184,116		206,938		202,494
Other gains (losses), net		8,264		8,140		(725)		4,995		13,087
Gain (loss) on derivatives, net		(453)		5,535		9,565		(21,728)		8,991
Gain (loss) on fair value option securities, net		630		1,112		325		(621)		764
Change in fair value of mortgage servicing rights		(2,375)		(5,019)		(7,240)		20,460		(16,453)
Gain (loss) on available-for-sale securities, net		213		_		_		_		(691)
Total other operating revenue		210,709		207,098		186,041		210,044		208,192
Other operating expense:										
Personnel		226,347		214,711		214,185		210,675		206,821
Business promotion		9,960		9,139		8,818		9,365		7,681
Professional fees and services		15,137		15,402		13,269		15,175		13,405
Net occupancy and equipment		33,040		32,657		32,992		32,713		32,077
FDIC and other insurance		7,302		6,439		6,587		6,862		8,186
FDIC special assessment		(1,209)		(523)		523		(686)		(1,437)
Data processing and communications		50,062		49,597		47,578		48,024		47,554
Printing, postage, and supplies		4,036		4,067		3,639		3,699		3,594
Amortization of intangible assets		2,656		2,656		2,652		2,855		2,856
Mortgage banking costs		10,668		6,711		7,689		10,692		9,059
Other expense		11,771		13,647		9,597		8,282		11,229
Total other operating expense		369,770		354,503		347,529		347,656		341,025
Net income before taxes		176,585		180,761		154,763		175,434		173,286
Federal and state income taxes		35,714		40,691		34,992		39,280		33,313
Net income		140,871		140,070		119,771		136,154		139,973
Net income (loss) attributable to non- controlling interests		(23)		52		(6)		-		(26)
Net income attributable to BOK Financial	_	440.004	_	1 10 010	_	440 777	_	106151	_	100.000
Corporation shareholders	\$	140,894	\$	140,018	\$	119,777	\$	136,154	\$	139,999
Average shares outstanding:										
Basic		62,840,270		63,208,027		63,547,510		63,491,458		63,489,581
Diluted		62,840,270		63,208,027		63,547,510		63,491,458		63,489,581
Net income per share:										
Basic	\$	2.22	\$	2.19	\$	1.86	\$	2.12	\$	2.18
Diluted	\$	2.22	\$	2.19	\$	1.86	\$	2.12	\$	2.18

# FINANCIAL HIGHLIGHTS – UNAUDITED BOK FINANCIAL CORPORATION

(In thousands, except ratio, share, and per share data)	Se	ep. 30, 2025	Jι	ıne 30, 2025	М	lar. 31, 2025	De	ec. 31, 2024	Se	ep. 30, 2024
Capital:										
Period end shareholders' equity	\$	6,022,535	\$	5,890,888	\$	5,771,813	\$	5,548,353	\$	5,612,443
Risk-weighted assets	\$ 3	38,136,467	\$3	37,630,803	\$3	38,062,913	\$3	88,315,722	\$3	8,365,133
Risk-based capital ratios:										
Common equity Tier 1		13.60 %		13.59 %		13.31 %		13.03 %		12.73 %
Tier 1		13.61 %		13.60 %		13.31 %		13.04 %		12.74 %
Total capital		14.48 %		14.48 %		14.54 %		14.21 %		13.91 %
Leverage ratio		10.19 %		9.88 %		10.02 %		9.97 %		9.67 %
Tangible common equity ratio <sup>1</sup>		10.06 %		9.63 %		9.48 %		9.17 %		9.22 %
Common stock:										
Book value per share	\$	95.22	\$	92.61	\$	89.82	\$	86.53	\$	87.53
Tangible book value per share	\$	78.11	\$	75.56	\$	72.87	\$	69.51	\$	70.44
Market value per share:										
High	\$	114.17	\$	104.15	\$	116.29	\$	121.58	\$	108.01
Low	\$	96.89	\$	85.08	\$	97.84	\$	99.93	\$	86.43
Cash dividends paid	\$	36,122	\$	36,256	\$	36,468	\$	36,421	\$	35,147
Dividend payout ratio		25.64 %		25.89 %		30.45 %		26.75 %		25.11 %
Shares outstanding, net	6	3,247,676	6	53,611,097	6	54,261,824	6	54,121,299	6	4,118,417
Stock buy-back program:										
Shares repurchased		365,547		663,298		10,000		_		_
Amount	\$	40,575	\$	62,341	\$	985	\$	_	\$	_
Average price paid per share <sup>2</sup>	\$	111.00	\$	93.99	\$	98.45	\$	_	\$	_
Performance ratios (quarter annualized):										
Return on average assets		1.08 %		1.07 %		0.95 %		1.07 %		1.09 %
Return on average equity		9.38 %		9.70 %		8.59 %		9.71 %		10.22 %
Return on average tangible common equity <sup>1</sup>		11.46 %		11.94 %		10.63 %		12.09 %		12.80 %
Net interest margin		2.91 %		2.80 %		2.78 %		2.75 %		2.68 %
Efficiency ratio <sup>1</sup>		66.66 %		65.42 %		68.31 %		65.61 %		65.11 %
Other data:										
Tax-equivalent interest	\$	2,565	\$	2,574	\$	2,542	\$	2,466	\$	2,385
Net unrealized loss on available-for-sale securities	\$	(203,682)	\$	(276,678)	\$	(363,507)	\$	(537,335)	\$	(307,360)

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(In thousands, except ratio, share, and per share data)	Se	p. 30, 2025	Ju	ne 30, 2025	M	ar. 31, 2025	De	ec. 31, 2024	Se	p. 30, 2024
Mortgage banking:										
Mortgage production revenue	\$	2,370	\$	1,707	\$	2,629	\$	1,282	\$	1,563
Mortgage loans funded for sale	\$	229,812	\$	219,154	\$	159,816	\$	208,300	\$	224,749
Add: Current period end outstanding commitments		67,842		64,508		60,429		36,590		70,102
Less: Prior period end outstanding commitments		64,508		60,429		36,590		70,102		62,960
Total mortgage production volume	\$	233,146	\$	223,233	\$	183,655	\$	174,788	\$	231,891
Mortgage loan refinances to mortgage loans funded for sale		13 %		16 %		12 %		19 %		11 %
Realized margin on funded mortgage loans		0.96 %		0.66 %		0.91 %		0.87 %		0.93 %
Production revenue as a percentage of production volume		1.02 %		0.76 %		1.43 %		0.73 %		0.67 %
Mortgage servicing revenue	\$	17,394	\$	17,286	\$	17,186	\$	16,858	\$	16,809
Average outstanding principal balance of mortgage loans serviced for others	\$2	2,269,300	\$2	2,687,658	\$2	3,089,324	\$2	22,214,392	\$2	2,203,787
Average mortgage servicing revenue rates		0.31 %		0.31 %		0.30 %		0.30 %		0.30 %
Gain (loss) on mortgage servicing rights, net	of e	conomic hed	ge:							
Gain (loss) on derivatives, net	\$	(508)	\$	5,230	\$	9,183	\$	(21,917)	\$	11,357
Gain (loss) on fair value option securities, net		630		1,112		325		(621)		764
Gain (loss) on economic hedge of mortgage servicing rights		122		6,342		9,508		(22,538)		12,121
Change in fair value of mortgage servicing rights		(2,375)		(5,019)		(7,240)		20,460		(16,453)
Gain (loss) on changes in fair value of mortgage servicing rights, net of economic hedges, included in other operating revenue		(2,253)		1,323		2,268		(2,078)		(4,332)
Net interest income (expense) on fair value option securities <sup>3</sup>		169		229		(71)		(79)		(146)
Total economic benefit (cost) of changes in the fair value of mortgage servicing rights, net of economic hedges	\$	(2,084)	\$	1,552	\$	2,197	\$	(2,157)	\$	(4,478)

See Reconciliation of Non-GAAP Measures following.
 Excludes 1% excise tax on corporate stock repurchases.
 Actual interest earned on fair value option securities less internal transfer-priced cost of funds.

# EXPLANATION AND RECONCILIATION OF NON-GAAP MEASURES – UNAUDITED BOK FINANCIAL CORPORATION

(In thousands, except ratio and share data)	S	ep. 30, 2025	Jı	une 30, 2025	M	1ar. 31, 2025	D	ec. 31, 2024	S	ep. 30, 2024
Reconciliation of tangible common equity ratio:										
Total shareholders' equity	\$	6,022,535	\$	5,890,888	\$	5,771,813	\$	5,548,353	\$	5,612,443
Less: Goodwill and intangible assets, net		1,082,125		1,084,749		1,088,813		1,091,537		1,095,954
Tangible common equity	\$	4,940,410	\$	4,806,139	\$	4,683,000	\$	4,456,816	\$	4,516,489
Total assets	\$	50,193,387	\$!	50,998,077	\$!	50,472,189	\$4	49,685,892	\$!	50,081,985
Less: Goodwill and intangible assets, net		1,082,125		1,084,749		1,088,813		1,091,537		1,095,954
Tangible assets	\$	49,111,262	\$4	49,913,328	\$4	49,383,376	\$4	48,594,355	\$4	18,986,031
Tangible common equity ratio		10.06 %		9.63 %		9.48 %		9.17 %		9.22 %
Reconciliation of return on average tangible com	mor	equity:								
Total average shareholders' equity	\$	5,960,711	\$	5,791,275	\$	5,658,082	\$	5,575,583	\$	5,446,998
Less: Average goodwill and intangible assets, net		1,083,390		1,086,991		1,090,116		1,094,466		1,097,317
Average tangible common equity	\$	4,877,321	\$	4,704,284	\$	4,567,966	\$	4,481,117	\$	4,349,681
Net income attributable to BOK Financial Corporation shareholders	\$	140,894	\$	140,018	\$	119,777	\$	136,154	\$	139,999
Return on average tangible common equity		11.46 %		11.94 %		10.63 %		12.09 %		12.80 %
Calculation of efficiency ratio:										
Total other operating expense	\$	369,770	\$	354,503	\$	347,529	\$	347,656	\$	341,025
Less: Amortization of intangible assets		2,656		2,656		2,652		2,855		2,856
Numerator for efficiency ratio	\$	367,114	\$	351,847	\$	344,877	\$	344,801	\$	338,169
Net interest income	\$	337,646	\$	328,166	\$	316,251	\$	313,046	\$	308,119
Add: Tax-equivalent adjustment		2,565		2,574		2,542		2,466		2,385
Tax-equivalent net interest income		340,211		330,740		318,793		315,512		310,504
Add: Total other operating revenue		210,709		207,098		186,041		210,044		208,192
Less: Gain (loss) on available-for-sale										
securities, net		213								(691)
Denominator for efficiency ratio	\$	550,707	\$	537,838	\$	504,834	\$	525,556	\$	519,387
Efficiency ratio		66.66 %		65.42 %		68.31 %		65.61 %		65.11 %

	Three Months Ended									
(In thousands, except ratio and share data)	Se	p. 30, 2025	Jι	ıne 30, 2025	М	ar. 31, 2025	De	ec. 31, 2024	Se	p. 30, 2024
Reconciliation of pre-provision net revenue:										
Net income before taxes	\$	176,585	\$	180,761	\$	154,763	\$	175,434	\$	173,286
Add: Provision for expected credit losses		2,000		_		_		_		2,000
Less: Net income (loss) attributable to non- controlling interests		(23)		52		(6)		_		(26)
Pre-provision net revenue	\$	178,608	\$	180,709	\$	154,769	\$	175,434	\$	175,312
Information on net interest income and net intere	st m	argin excludiı	ng ti	rading activit	ies:					
Net interest income	\$	337,646	\$	328,166	\$	316,251	\$	313,046	\$	308,119
Less: Trading activities net interest income		14,325		16,138		15,174		4,648		3,751
Net interest income excluding trading activities		323,321		312,028		301,077		308,398		304,368
Add: Tax-equivalent adjustment		2,565		2,574		2,542		2,466		2,385
Tax-equivalent net interest income excluding										
trading activities	\$	325,886	\$	314,602	\$	303,619	\$	310,864	\$	306,753
Average interest-earning assets	\$ 4	6,429,240	\$4	16,984,071	\$4	5,606,324	\$4	5,375,438	\$4	5,911,383
Less: Average trading activities interest- earning assets		5,603,200		6,876,788		5,881,997		5,636,949		5,802,448
Average interest-earning assets excluding trading activities	\$ 4	0,826,040	\$4	10,107,283	\$3	9,724,327	\$3	9,738,489	\$4	0,108,935
Net interest margin on average interest-earning assets		2.91 %		2.80 %		2.78 %		2.75 %		2.68 %
Net interest margin on average trading activities interest-earning assets		1.07 %		0.93 %		0.98 %		0.36 %		0.29 %
Net interest margin on average interest-earning assets excluding trading activities		3.16 %		3.12 %		3.05 %		3.09 %		3.02 %

## **Explanation of Non-GAAP Measures**

The tangible common equity ratio and return on average tangible common equity are primarily based on total shareholders' equity, which includes unrealized gains and losses on available-for-sale securities, less intangible assets and equity that does not benefit common shareholders. These measures are valuable indicators of a financial institution's capital strength since they eliminate intangible assets from shareholders' equity and retain the effect of unrealized losses on securities and other components of accumulated other comprehensive income in shareholders' equity.

The efficiency ratio measures the company's ability to use its assets and manage its liabilities effectively in the current period.

Pre-provision net revenue is a measure of revenue less expenses and is calculated before provision for credit losses and income tax expense. This financial measure is frequently used by investors and analysts and enables them to assess a company's ability to generate earnings to cover credit losses through a credit cycle. It also provides an additional basis for comparing the results of operations between periods by isolating the impact of the provision for credit losses, which can vary significantly between periods.

Net interest income and net interest margin excluding trading activities removes the effect of trading activities on these metrics allowing management and investors to assess the performance of the company's core lending and deposit activities without the associated volatility from trading activities.

# LOANS TREND – UNAUDITED BOK FINANCIAL CORPORATION

(In thousands)	Sep. 30, 2025		J	June 30, 2025		Mar. 31, 2025		Dec. 31, 2024		ep. 30, 2024
Commercial:										
Healthcare	\$	3,878,543	\$	3,808,936	\$	3,789,446	\$	3,967,533	\$	4,149,069
Services		3,710,643		3,658,807		3,704,834		3,643,203		3,573,670
Energy		2,681,512		2,734,713		2,860,330		3,254,724		3,126,635
General business		4,242,242		4,181,726		4,048,821		4,164,676		4,028,548
Total commercial		14,512,940		14,384,182		14,403,431		15,030,136		14,877,922
Commercial real estate:										
Multifamily		2,500,323		2,473,365		2,336,312		2,237,064		2,109,445
Industrial		1,396,795		1,304,211		1,163,089		1,127,867		1,270,928
Office		811,601		690,086		704,688		755,838		815,966
Retail		593,835		592,043		497,579		485,926		521,874
Residential construction and land development		122,033		105,701		105,190		109,120		105,048
Other commercial real estate		328,020		356,035		356,678		342,637		365,394
Total commercial real estate		5,752,607		5,521,441		5,163,536		5,058,452		5,188,655
Loans to individuals:										
Residential mortgage		2,676,366		2,610,681		2,471,345		2,436,958		2,370,293
Residential mortgages guaranteed by U.S. government agencies		151,642		148,453		133,453		136,649		127,747
Personal		1,771,639		1,627,454		1,518,723		1,452,529		1,420,444
Total loans to individuals		4,599,647		4,386,588		4,123,521		4,026,136		3,918,484
Total	\$	24,865,194	\$	24,292,211	\$	23,690,488	\$	24,114,724	\$	23,985,061

# LOANS MANAGED BY PRINCIPAL MARKET AREA – UNAUDITED BOK FINANCIAL CORPORATION

(In thousands)	5	Sep. 30, 2025	June 30, 2025	Ν	/lar. 31, 2025	Dec. 31,	2024	Se	ep. 30, 2024
Texas:									
Commercial	\$	6,800,577	\$ 6,893,246	\$	6,953,714	\$ 7,41	1,416	\$	7,437,800
Commercial real estate		2,107,335	1,997,598		1,864,345	1,73	1,281		1,816,276
Loans to individuals		1,037,831	996,341		929,825	91	8,994		880,213
Total Texas		9,945,743	9,887,185		9,747,884	10,06	1,691		10,134,289
Oklahoma:									
Commercial		3,692,319	3,455,696		3,380,680	3,58	5,592		3,440,385
Commercial real estate		574,126	512,075		521,992	51	3,101		557,025
Loans to individuals		2,927,185	2,725,320		2,548,549	2,44	0,874		2,367,725
Total Oklahoma		7,193,630	6,693,091		6,451,221	6,53	9,567		6,365,135
Colorado:									
Commercial		2,132,770	2,185,658		2,246,388	2,18	8,324		2,175,540
Commercial real estate		589,307	791,171		706,154	75	9,168		835,478
Loans to individuals		208,323	217,088		210,531	21	3,768		216,938
Total Colorado		2,930,400	3,193,917		3,163,073	3,16	1,260		3,227,956
Arizona:									
Commercial		1,228,593	1,166,745		1,115,085	1,08	2,829		1,064,380
Commercial real estate		1,348,838	1,165,927		1,084,967	1,09	8,174		1,115,928
Loans to individuals		222,963	226,727		218,093	21	5,531		218,340
Total Arizona		2,800,394	2,559,399		2,418,145	2,39	6,534		2,398,648
Kansas/Missouri:									
Commercial		270,068	303,692		298,410	30	5,957		306,370
Commercial real estate		618,052	556,390		533,335	51	5,511		438,424
Loans to individuals		142,408	155,154		147,651	16	4,638		158,524
Total Kansas/Missouri		1,030,528	1,015,236		979,396	98	6,106		903,318
New Mexico:									
Commercial		282,479	282,918		324,321	32	5,246		324,605
Commercial real estate		458,720	443,516		381,775	40	2,217		386,037
Loans to individuals		51,056	55,714		57,926	6	0,703		64,511
Total New Mexico		792,255	782,148		764,022	78	8,166		775,153
Arkansas:									
Commercial		106,134	96,227		84,833		0,772		128,842
Commercial real estate		56,229	54,764		70,968		9,000		39,487
Loans to individuals		9,881	10,244		10,946		1,628		12,233
Total Arkansas		172,244	161,235		166,747	18	1,400		180,562
Total BOK Financial	Ś	24,865,194	\$ 24,292,211	\$	23,690,488	\$ 24,11	4,724	Ś	23,985,061
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Loans attributed to a principal market may not always represent the location of the borrower or the collateral.

# DEPOSITS BY PRINCIPAL MARKET AREA – UNAUDITED BOK FINANCIAL CORPORATION

(In thousands)	s	ep. 30, 2025	June 30, 2025	, 2025 Mar. 31,		Dec. 31, 2024	Sep. 30, 2024
Oklahoma:							
Demand	\$	3,520,203	\$ 3,589,146	\$	3,629,708	\$ 3,618,771	\$ 3,491,996
Interest-bearing:							
Transaction		13,352,070	13,537,068		13,891,707	13,352,732	12,474,626
Savings		520,995	521,734		525,424	497,443	490,957
Time		2,356,945	2,166,094		2,089,744	2,138,620	2,462,463
Total interest-bearing		16,230,010	16,224,896		16,506,875	15,988,795	15,428,046
Total Oklahoma		19,750,213	19,814,042		20,136,583	19,607,566	18,920,042
Texas:							
Demand		2,194,177	2,082,652		2,187,903	2,216,393	2,228,690
Interest-bearing:							
Transaction		6,427,135	6,203,081		5,925,285	6,205,605	6,191,794
Savings		147,560	155,027		155,777	154,112	152,392
Time		649,757	638,657		633,538	646,490	648,796
Total interest-bearing		7,224,452	6,996,765		6,714,600	7,006,207	6,992,982
Total Texas		9,418,629	9,079,417		8,902,503	9,222,600	9,221,672
Colorado:							
Demand		929,383	1,040,223		1,082,304	1,159,076	1,195,637
Interest-bearing:							
Transaction		2,204,899	1,989,284		1,988,258	2,089,475	1,935,685
Savings		53,768	55,326		58,318	59,244	56,275
Time		284,962	278,914		274,235	280,081	279,887
Total interest-bearing		2,543,629	2,323,524		2,320,811	2,428,800	2,271,847
Total Colorado		3,473,012	3,363,747		3,403,115	3,587,876	3,467,484
New Mexico:							
Demand		591,330	609,205		631,950	659,234	628,594
Interest-bearing:							
Transaction		1,376,694	1,416,741		1,283,998	1,305,044	1,275,502
Savings		94,180	94,930		96,969	90,580	90,867
Time		347,227	340,946		344,827	347,443	336,830
Total interest-bearing		1,818,101	1,852,617		1,725,794	1,743,067	1,703,199
Total New Mexico		2,409,431	2,461,822		2,357,744	2,402,301	2,331,793
Arizona:							
Demand		368,432	385,442		451,085	418,587	435,553
Interest-bearing:							
Transaction		1,406,300	1,467,509		1,312,979	1,277,494	1,237,811
Savings		13,571	10,536		11,125	12,336	11,228
Time		71,886	72,041		70,758	70,390	59,508
Total interest-bearing		1,491,757	1,550,086		1,394,862	1,360,220	1,308,547
Total Arizona		1,860,189	1,935,528		1,845,947	1,778,807	1,744,100

(In thousands)	Se	p. 30, 2025	June 30, 2025	М	ar. 31, 2025	Dec. 31, 2024	Se	ep. 30, 2024
Kansas/Missouri:								
Demand		282,235	269,408		279,808	277,440		255,950
Interest-bearing:								
Transaction		1,151,956	1,169,161		1,202,107	1,169,541		1,134,544
Savings		14,251	13,719		14,504	12,158		11,896
Time		37,563	35,768		36,307	37,210		35,316
Total interest-bearing		1,203,770	1,218,648		1,252,918	1,218,909		1,181,756
Total Kansas/Missouri		1,486,005	1,488,056		1,532,726	1,496,349		1,437,706
Arkansas:								
Demand		21,416	22,685		25,738	22,396		23,824
Interest-bearing:								
Transaction		64,174	61,079		57,696	55,215		62,249
Savings		2,411	2,485		2,602	2,944		3,092
Time		14,538	17,248		17,019	15,176		15,156
Total interest-bearing		81,123	80,812		77,317	73,335		80,497
Total Arkansas		102,539	103,497		103,055	95,731		104,321
Total BOK Financial	\$	38,500,018	\$ 38,246,109	\$	38,281,673	\$ 38,191,230	\$	37,227,118

## NET INTEREST MARGIN TREND – UNAUDITED BOK FINANCIAL CORPORATION

#### **Three Months Ended**

	Sep. 30, 2025	June 30, 2025	Mar. 31, 2025	Dec. 31, 2024	Sep. 30, 2024
Tax-equivalent asset yields					
Interest-bearing cash and cash equivalents	4.39 %	4.46 %	4.48 %	4.60 %	5.33 %
Trading securities	5.25 %	5.05 %	5.07 %	4.90 %	5.36 %
Investment securities, net of allowance	1.41 %	1.41 %	1.42 %	1.42 %	1.41 %
Available-for-sale securities	3.93 %	3.89 %	3.82 %	3.82 %	3.76 %
Fair value option securities	5.45 %	5.90 %	3.72 %	3.70 %	3.69 %
Restricted equity securities	7.84 %	7.73 %	7.51 %	7.60 %	8.20 %
Residential mortgage loans held for sale	6.08 %	6.13 %	6.03 %	5.85 %	6.15 %
Loans	6.70 %	6.71 %	6.71 %	7.01 %	7.47 %
Allowance for loan losses					
Loans, net of allowance	6.78 %	6.79 %	6.79 %	7.10 %	7.55 %
Total tax-equivalent yield on earning assets	5.53 %	5.47 %	5.45 %	5.59 %	5.89 %
Cost of interest-bearing liabilities:					
Interest-bearing deposits:					
Transaction	3.14 %	3.17 %	3.21 %	3.42 %	3.78 %
Savings	0.55 %	0.54 %	0.56 %	0.59 %	0.60 %
Time	3.73 %	3.83 %	4.10 %	4.56 %	4.56 %
Total interest-bearing deposits	3.14 %	3.17 %	3.24 %	3.48 %	3.79 %
Funds purchased and repurchase agreements	3.29 %	3.50 %	3.05 %	3.78 %	3.89 %
Other borrowings	4.54 %	4.49 %	4.57 %	4.95 %	5.55 %
Subordinated debt	- %	6.38 %	6.44 %	6.80 %	7.15 %
Total cost of interest-bearing liabilities	3.33 %	3.40 %	3.42 %	3.69 %	4.11 %
Tax-equivalent net interest spread	2.20 %	2.07 %	2.03 %	1.90 %	1.78 %
Effect of noninterest-bearing funding sources and other	0.71 %	0.73 %	0.75 %	0.85 %	0.90 %
Tax-equivalent net interest margin	2.91 %	2.80 %	2.78 %	2.75 %	2.68 %

Yield calculations are shown on a tax-equivalent basis at the statutory federal and state rates for the periods presented. The yield calculations exclude security trades that have been recorded on trade date with no corresponding interest income and the unrealized gains and losses. The yield calculation also includes average loan balances for which the accrual of interest has been discontinued and are net of unearned income. Yield/rate calculations are generally based on the conventions that determine how interest income and expense is accrued.

# CREDIT QUALITY INDICATORS – UNAUDITED BOK FINANCIAL CORPORATION

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(In thousands, except ratios)	Se	p. 30, 2025	Jui	ne 30, 2025	Ma	ır. 31, 2025	De	ec. 31, 2024	Se	p. 30, 2024
Nonperforming assets:										
Nonaccruing loans:										
Commercial:										
Healthcare	\$	24,507	\$	28,743	\$	29,253	\$	13,717	\$	15,927
Services		7,647		11,329		13,662		767		1,425
Energy		31		40		49		49		28,986
General business		85		45		103		114		5,334
Total commercial		32,270		40,157		43,067		14,647		51,672
Commercial real estate		6,809		6,925		13,125		9,905		12,364
Loans to individuals:										
Permanent mortgage		21,255		20,654		20,502		15,261		13,688
Permanent mortgage guaranteed by U.S. government agencies		7,348		6,978		6,786		6,803		6,520
Personal		4,712		4,613		40		109		71
Total loans to individuals		33,315		32,245		27,328		22,173		20,279
Total nonaccruing loans		72,394		79,327		83,520		46,725		84,315
Real estate and other repossessed assets		1,751		1,729		1,769		2,254		2,625
Total nonperforming assets	\$	74,145	\$	81,056	\$	85,289	\$	48,979	\$	86,940
Total nonperforming assets excluding those guaranteed by U.S. government agencies	\$	66,797	\$	74,078	\$	78,503	\$	42,176	\$	80,420
Accruing loans 90 days past due <sup>1</sup>	\$	1,135	\$	1,388	\$	3,258	\$	-	\$	597
Gross charge-offs	\$	4,348	\$	1,313	\$	2,291	\$	1,339	\$	2,496
Recoveries		(721)		(752)		(1,186)		(811)		(2,550)
Net charge-offs (recoveries)	\$	3,627	\$	561	\$	1,105	\$	528	\$	(54)
Provision for loan losses	\$	4,270	\$	(984)	\$	(336)	\$	(3,893)	\$	(3,424)
Provision for credit losses from off- balance sheet unfunded loan commitments		(2,208)		904		448		3,874		5,430
Provision for expected credit losses from mortgage banking activities		(74)		77		(82)		30		47
Provision for credit losses related to held-to-maturity (investment) securities portfolio		12		3		(30)		(11)		(53)
Total provision for credit losses	\$	2,000	\$	_	\$	<del>-</del>	\$		\$	2,000

	Three Months Ended									
(In thousands, except ratios)	Sep. 30, 2025	June 30, 2025	Mar. 31, 2025	Dec. 31, 2024	Sep. 30, 2024					
Allowance for loan losses to period end loans	1.12 %	1.14 %	1.18 %	1.16 %	1.19 %					
Combined allowance for loan losses and accrual for off-balance sheet credit risk from unfunded loan commitments to period end loans	1.32 %	1.36 %	1.40 %	1.38 %	1.39 %					
Nonperforming assets to period end loans and repossessed assets	0.30 %	0.33 %	0.36 %	0.20 %	0.36 %					
Net charge-offs (annualized) to average loans	0.06 %	0.01 %	0.02 %	0.01 %	- %					
Allowance for loan losses to nonaccruing loans <sup>1</sup>	426.92 %	382.93 %	363.06 %	701.46 %	365.65 %					
Combined allowance for loan losses and accrual for off-balance sheet credit risk from unfunded loan commitments to nonaccruing loans <sup>1</sup>	504.99 %	456.18 %	430.95 %	830.81 %	427.05 %					

 $<sup>^{\,1}\,</sup>$  Excludes residential mortgage loans guaranteed by agencies of the U.S. government.

# SEGMENTS – UNAUDITED BOK FINANCIAL CORPORATION

	Three Months Ended						3Q25 vs 2Q25			3Q25 vs 3Q24		
(Dollars in thousands, except ratios)		Sep. 30, 2025		June 30, 2025		Sep. 30, 2024			% Change			% Change
								Change			Change	
Commercial Banking:												
Net interest income	\$	179,197	\$	175,826	\$	207,610	\$	3,371	1.9 %	\$	(28,413)	(13.7)%
Fees and commissions revenue		57,537		58,400		55,865		(863)	(1.5)%		1,672	3.0 %
Combined net interest income and fee revenue		236,734		234,226		263,475		2,508	1.1 %		(26,741)	(10.1)%
Other operating expense		81,239		79,705		79,230		1,534	1.9 %		2,009	2.5 %
Corporate allocations		17,277		19,160		17,010		(1,883)	(9.8)%		267	1.6 %
Net income before taxes		139,817		141,364		172,181		(1,547)	(1.1)%		(32,364)	(18.8)%
Average assets	\$2	1,722,491	\$	21,318,236	\$	21,881,574	\$	404,255	1.9 %	\$	(159,083)	(0.7)%
Average loans	2	0,280,147		19,894,391		20,340,512		385,756	1.9 %		(60,365)	(0.3)%
Average deposits	1	8,161,258		17,424,707		17,131,237		736,551	4.2 %		1,030,021	6.0 %
Consumer Banking:												
Net interest income	\$	58,451	\$	58,114	\$	65,263	\$	337	0.6 %	\$	(6,812)	(10.4)%
Fees and commissions revenue		38,071		36,789		36,699		1,282	3.5 %		1,372	3.7 %
Combined net interest income and fee revenue		96,522		94,903		101,962		1,619	1.7 %		(5,440)	(5.3)%
Other operating expense		64,042		55,476		57,779		8,566	15.4 %		6,263	10.8 %
Corporate allocations		14,326		15,039		13,298		(713)	(4.7)%		1,028	7.7 %
Net income before taxes		14,490		24,746		24,774		(10,256)	(41.4)%		(10,284)	(41.5)%
Average assets	\$	8,372,125	\$	8,310,875	\$	8,172,256	\$	61,250	0.7 %	\$	199,869	2.4 %
Average loans		2,432,968		2,304,939		2,057,870		128,029	5.6 %		375,098	18.2 %
Average deposits		8,330,481		8,266,824		8,136,312		63,657	0.8 %		194,169	2.4 %
Wealth Management:												
Net interest income	\$	43,626	\$	44,844	\$	33,185	\$	(1,218)	(2.7)%	\$	10,441	31.5 %
Fees and commissions revenue		111,516		103,650		112,457		7,866	7.6 %		(941)	(0.8)%
Combined net interest income and fee revenue		155,142		148,494		145,642		6,648	4.5 %		9,500	6.5 %
Other operating expense		102,971		93,281		93,539		9,690	10.4 %		9,432	10.1 %
Corporate allocations		15,568		14,471		13,458		1,097	7.6 %		2,110	15.7 %
Net income before taxes		36,606		40,749		38,804		(4,143)	(10.2)%		(2,198)	(5.7)%
Average assets	\$1	1,265,485	\$	11,571,187	\$	10,566,503	\$	(305,702)	(2.6)%	\$	698,982	6.6 %
Average loans		2,353,961		2,275,378		2,151,196		78,583	3.5 %		202,765	9.4 %
Average deposits	1	0,731,569		10,783,245		9,837,888		(51,676)	(0.5)%		893,681	9.1 %
Fiduciary assets	7	3,862,296		71,057,135		63,703,618		2,805,161	3.9 %		10,158,678	15.9 %
Assets under management or administration	12	2,673,531	1	17,870,970	1	10,702,612		4,802,561	4.1 %		11,970,919	10.8 %

Certain prior period amounts have been reclassified to conform to current period presentation.